

## WSIPC RFP 25-01 Leasing Services for Technology Equipment, Software & Related Services

## RFP Bid Addendum 3

April 29, 2025

The following corrections, questions, and clarifications are provided concerning WSIPC RFP 25-01 Leasing Services for Technology Equipment, Software & Related Services. Paraphrasing of the relevant questions posed to the WSIPC RFP Contract Administrator have been included as appropriate.

## **QUESTIONS AND CLARIFICATIONS:**

- **Q1 –** Is the RFP above replacing the products/services provided under the RFP for <u>Computer Software</u>, <u>Licenses and Services</u>?
- A1 No. RFP 25-01 for Leasing Services for Technology Equipment, Software, and Related Services is not intended to replace or duplicate any existing or awarded WSIPC RFPs, including those for computer software, licenses, and services. This solicitation is solely focused on establishing leasing options for end customers and does not alter WSIPC's current software procurement contracts.
- **Q2** Would vendors of budgeting software be included in RFP 25-01? Our company provides subscription-based software tools for budgeting and performance management to local governments, schools and special districts. The term "leasing" used in RFP 25-01 seems to imply annual subscription software is included, but we wanted to double check. If the products I've described are included in this RFP, would your team still accept an Intent to Participate Form?
- **A2 –** RFP 25-01 is specifically designed for vendors offering leasing services as a financing mechanism. Vendors of budgeting or performance management software may be

considered under this RFP only if their products are offered through a leasing structure—for example, in partnership with a leasing provider or as part of a lease-based subscription model to end customers. Vendors offering standalone subscription software not tied to a leasing mechanism should refer to WSIPC's other awarded software RFPs. If your company intends to offer your solutions through a leasing model, WSIPC will accept an Intent to Participate Form and encourages clear documentation of your proposed approach in the response.